Kukolu

Job Title: Retail Salespersons

Employment Type: Temporary
FLSA Status: Non-exempt
Department:
Reports To: Retail Store Manager

Job Summary

Sell merchandise curated from Native Hawaiian vendors.

Essential Duties

- Greet customers and ascertain what each customer wants or needs.
- Maintain knowledge of current sales and promotions, policies regarding payment and exchanges, and security practices.
- Compute sales prices, total purchases and receive and process cash or credit payment.
- Maintain records related to sales.
- Watch for and recognize security risks and thefts, and know how to prevent or handle these situations.
- Recommend, select, and help locate or obtain merchandise based on customer needs and desires.
- Answer questions regarding the store and its merchandise.
- Describe merchandise and explain use, operation, and care of merchandise to customers.

Secondary Duties

- Open and close cash registers, performing tasks such as counting money, separating charge slips, coupons, and vouchers, balancing cash drawers, and making deposits.
- Bag or package purchases, and wrap gifts.
- Help customers try on or fit merchandise.

Supervisory Responsibilities

This job has no supervisory responsibilities.

Education

This position requires a high school diploma (or GED or high school equivalence certificate). An Associate's degree (or other 2-year degree) is preferred.

Behavioral Characteristics

- Service Orientation -- Actively looking for ways to help people.
- Selling or Influencing Others -- Convincing others to buy merchandise/goods or to otherwise change their minds or actions.

Language Skills

- Oral Comprehension -- The ability to listen to and understand information and ideas presented through spoken words and sentences.
- Oral Expression -- The ability to communicate information and ideas in speaking so others will understand.
- Active Listening -- Giving full attention to what other people are saying, taking time to understand the points being made, asking questions as appropriate, and not interrupting at inappropriate times.

Physical Demands

The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.
While performing the duties of this job, the employee is:
- frequently required to stand; talk or hear.
- occasionally exposed to walk; sit; stoop, crouch, or crawl.

Work Environment

The noise level in the work environment is moderate noise.